

# Contracts

A Sinner's Guide to Contract Law

Stephen Cotton · April 30th · The Dome, Edinburgh

PURSUE  EXCELLENCE

## A Sinner's Guide to Contract Law

*As long as the world is turning and spinning, we're gonna be dizzy and we're gonna make mistake—Mel Brooks.*

Which of us do adhere to the counsel of perfection in drafting our contracts, whether to record a simple or complex agreement?

This seminar is designed as a self-help guide on some of the problems/opportunities that arise not so much from not knowing the basics as from forgetting them in the heat of the moment when, to everyone's relief and after weeks or months of negotiation, agreement on the 'big points' suddenly breaks out and everyone is desperate to sign up and test the 'act in haste, repent at leisure' maxim to its breaking point.

Stephen will address the general (the who, what, how and why basics) and discuss using some of the case law we all regularly hear about in very learned but slightly abstract terms. For example, now it's not only our clients who dare to speak their name, what do we do about penalties?

This seminar will cover the following areas:

- Why getting the parties right still matters
- How, as drafters, we can help our litigation colleagues
- How easy is it to find a contract?
- Agreeing to agree
- Contractual discretions
- Termination
- Penalties
- Indemnities/Warranties
- Limitation/exclusion
- Notices
- BREXIT boilerplates
- Resisting the orthodox around restrictive covenants

[Book Now →](#)

**At a glance**

**£180+VAT; 3hrs CPD**

**2–5pm**

**April 30th**

**Edinburgh**

**The Dome**

## Materials

Once delegates book the event, you will receive confirmation of your attendance, and a follow-up reminder email shortly before the event.

At the event, delegates will receive a comprehensive handbook covering issues raised, including any presentation material. The handbook will be provided hard copy, and these materials will be available to purchase after the event for those unable to attend.

*The event begins at 2pm. Delegate registration is open from 1:30pm*



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## The Speakers



**Stephen  
Cotton**

Stephen Cotton co-founded CCW Business Lawyers in 2003 and was a partner there until CCW merged with, and he became a partner in, Wright, Johnston & Mackenzie LLP in late 2018. He has been a regular speaker at professional conferences on contract law for over 25 years and was a member of the Advisory Group on the Scottish Law Commission's recently completed project on Contract Law in the light of the DCFR—see here for the SLC Report: <https://goo.gl/Lvh9Zw>. For over 35 years, he has advised on a variety of B2B and B2C bespoke/standard form contracts. He also has extensive experience of sporting, sponsorship, creative rights and IT/IPR contracts and was, from 2004–14, Chair of Edinburgh's Traverse Theatre.

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## The venue

The event will take place at the The Dome, in Edinburgh.

### The Dome

14 George Street  
Edinburgh  
EH2 2PF

[www.thedomeedinburgh.com](http://www.thedomeedinburgh.com)

0131 624 8624

## Unable to attend?

If your diary precludes attendance at the event, the course materials will be available for purchase. Please contact us for more information.

### CCPD Training

[www.ccpdtraining.co.uk](http://www.ccpdtraining.co.uk)

[info@ccpdtraining.co.uk](mailto:info@ccpdtraining.co.uk)

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